

Ref: SSA/186/16/EML

27 October 2016

To: All YEG Members

SSA YEG Educational Talk & Networking Session

GETTING PAID – STRATEGIES & TACTICS

The shipping market has been tough since the GFC in September 2008 and getting paid by counter-parties is an ongoing issue.

In this seminar, I will look at ways that Owners can look to protect themselves - from before fixing, to the terms you fix, to the exercise of contractual rights to leverage payment, through to termination, commencement of proceedings and enforcement of Awards.

The focus of the seminar is very practical – based on the assumption that people are more interested in “what to do” than case law!

The SSA Young Executives Group (YEG) is pleased to have **Mr Nick Francis, Partner, Kennedys Legal Solutions**, to share on the topic above titled – ‘*Getting Paid – Strategies & Tactics*’.

Date : Wednesday, 16 November 2016
Time : 6.45pm – 8.15pm
Venue : Kennedys Legal Solutions
Conference Room 1 & 2
80 Raffles Place, #44-01
UOB Plaza 1, Singapore 048624

Fees (excl GST):

Free for 1st 2 representatives per SSA Member Company. Subsequent representatives at S\$20/- each.
Non-members at S\$30/- each.

Event Programme

6.45pm	Registration & Refreshments
7.15pm	Welcome Address Presentation by Mr Nick Francis
8.00pm	Q&A Session
8.15pm	Ends

TO REGISTER

Download the registration form attached and submit the completed form to Email: registration@ssa.org.sg or Fax: 6222 5527 by **Thursday, 10 November 2016**.

A confirmation email with the list of successful registrants will be sent to all contact persons, after the registration deadline. If you fail to receive any email confirmation by **Monday, 14 November 2016**, kindly contact the Secretariat (Corporate Communications Department) at Tel: 6305 2260 and we will be happy to assist you.

SPEAKER'S PROFILE



Nick Francis, Partner, Kennedys Legal Solutions

Nick Francis is a shipping and trade lawyer with over 18 years of experience, the last 15 of which have been in Asia. Nick has lived and worked in Japan, Shanghai, Hong Kong and in Singapore.

He has extensive experience in handling arbitration proceedings in London, Hong Kong and Singapore, including as counsel.

Nick is admitted as a solicitor in England & Wales and in Hong Kong, and as a barrister and solicitor in New Zealand. He speaks conversational Mandarin and Japanese.

59 Tras Street, Singapore 078998 Tel: 6305 2260 Fax: 6222 5527
E-mail: ssa.admin@ssa.org.sg Website: <http://www.ssa.org.sg>

SSA YEG EDUCATIONAL TALK & NETWORKING SESSION

EVENT REGISTRATION

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GETTING PAID - STRATEGIES & TACTICS

Wednesday, 16 November 2016

6.45pm - 8.15pm

Conference room 1 & 2 at the offices of Kennedys Legal Solutions
80 Raffles Place, #44-01 UOB Plaza 1, Singapore 048624

PARTICIPANT(S)

PARTICIPANT 1:	<input type="text"/>	DESIGNATION:	<input type="text"/>
EMAIL:	<input type="text"/>	FEE*	<input type="text"/>
PARTICIPANT 2:	<input type="text"/>	DESIGNATION:	<input type="text"/>
EMAIL:	<input type="text"/>	FEE*	<input type="text"/>

REGISTRATION FEE*

FREE for 1st two YEG/SSA participants from each SSA member company

S\$20/- (before GST) | **S\$21.40/-** (incl GST) For 3rd and subsequent participants

S\$30/- (before GST) | **S\$32.10/-** (incl GST) For Non YEG/SSA Members

**Fees subject to the prevailing GST. Seats are limited and subject to availability.*

*Please note that a **no-show fee of 100% of registration fees** will be levied on participants who fail to turn up after confirmation.*

Enclosed is a cheque for S\$_____, being the total fee payable for the above participant(s). All cheques must be crossed and made payable to "Singapore Shipping Association" at 59 Tras Street, Singapore 078998. Cancellation must be made in writing, either by email or fax by Friday, 11 November 2016. No refund shall be entertained if the participant should withdraw after Friday, 11 November 2016 or fail to attend the event.

CONTACT PERSON

NAME:	<input type="text"/>	DESIGNATION:	<input type="text"/>
COMPANY:	<input type="text"/>	ADDRESS:	<input type="text"/>
EMAIL:	<input type="text"/>	TEL:	<input type="text"/>

Please contact the Singapore Shipping Association (Tel: 6305 2260, Corporate Communications Department) if you fail to receive an email confirmation by **Monday, 14 November 2016**.